



Mortgage Broker: The Complete Beginners Guide - Learn How To Become A Licensed And Successful Mortgage Broker!

Frank Rodgers

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Buying a home is probably the largest investment that you will make in your life. On average a homeowner will be paying on that home for thirty or more years. That is 360 months at an average cost of \$1,000 to \$1,200 or more a month. That is a lot of money to put out on a house. When looking for financing for a house many of us will generally turn to a bank for financing. This is a big mistake. The truth is that a bank will generally give you the worst rate they can since there is no competition. This is where the services of a mortgage broker comes in. As a mortgage broker you have the power to deal with many different banks and lenders in an attempt to get the best deal for your client. With this better deal you still get paid the same commission on the sale since you are paid on the amount of the loan and not the interest rate. In this book we are going to walk you through the process of becoming a mortgage broker. We will talk about what you need to do, the tests you need to take and give you tips and tricks to get the best commissions possible. At the end of this book you will know what it takes to become a mortgage broker and have the step by step process you need to take to make it happen.

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